	SHRI KRISHAN INSTITUTE OF ENGINEERING & TECHNOLOGY, KURUKSHETRA				
	LESSON PLAN				
SEMESTER/YEAR: 6th Sem /3rd year			DEPARTMENT: MBA		
COURSE: B Law-II			FACULTY: VIPIN		
S. No.	Topic Name	Reference/ Text Book/ Web (R/T/W)	No. Of Lectures	Delivery Method	Remarks
1.	Legal aspects relating to promotion and establishment of Joint stock companies	T1,R1	8	Chalk & Talk	
2.	Memorandum of association, article of association	T1,R1	8	Chalk & Talk	
3.	Prospectus, share and share capital, allotment of shares	T1,T2	8	Chalk & Talk	
4.	Legal rules regarding membership and borrowing powers	T1,R1	8	Chalk & Talk	
5.	Debentures- issue, floating and fixed charges	T1,R1	8	Chalk & Talk	
6.	Power, functions and duties of directors, Prevention of mismanagement and oppression, winding up of company, aspects relating to company meetings	T1,R1	15	Chalk & Talk	

Total Lectures: 55

REMARKS/RECOMMENDATIONS FOR FUTURE:

EXTRA CLASS TAKEN (IF ANY):

TEXT BOOKS:

- Business Law by Ashok sharma, VK Publications

REFERENCE BOOKS:

- Singh Avtar: Company Law, Eastern Book Co., Lucknow.
- Kuchhal M.C.: Modern India Company Law: Shri Mahavir Books,
- Bagrial A.K: Company Law; Vikas Publishing House, New Delhi
- PPS Gogna, Business Law. New Age Publishing Company. New Delhi.
- Ashok Goel, Company Law, V K Publications.
- Avtar Singh, Mercantile Law, Eastern Book Company.

Approved By

Signature of HOD: _____

Date: _____

LESSON PLAN					
SEMESTER/YEAR:6th Sem /3rd year			DEPARTMENT: BBA		
COURSE: Introduction To Financial Services			FACULTY:NISHA		
S. No.	Topic Name	Reference/ Text Book/ Web (R/T/W)	No. Of Lectures	Delivery Method	Remarks
1.	Meaning, importance of financial services	T1,R1	5	Chalk & Talk	
2.	types of financial services	T1,R1	6	Chalk & Talk	
3.	financial services and economic environment, players in financial services	T1,T2	5	Chalk & Talk	
4.	Merchant banking, functions & activities, Issues management	T1,R1	5	Chalk & Talk	
5.	managing new issues, Equity issues – Rights issues ,underwriting :functions, bankers to an issue	T1,R1	6	Chalk & Talk	
6.	book building and reverse book building, debenture trustees, portfolio managers. An overview of role of SEBI	T1,R1	5	Chalk & Talk	
7.	Leasing and hire purchase, concepts and features	T1,R1	5	Chalk & Talk	
8.	types of lease accounts Factoring & Forfaiting	T1,R1	5	Chalk & Talk	
9.	Mutual funds - Structure of Mutual Funds	T1,R1	5	Chalk & Talk	
10.	Types Mutual Funds – Advantages of mutual funds	T1,R1		Chalk & Talk	
11.	Exchange Traded Funds, Credit rating.	T1,R1	6	Chalk & Talk	
12.	Stock broking, Consumer finance, Credit Cards.	T1,R1	6	Chalk & Talk	
			7		

**LESSON PLAN****SEMESTER/YEAR: 6th Sem/3rd year**
COURSE: Logistics Management**DEPARTMENT: BBA**
FACULTY: SRISHTI

S. No.	Topic Name	Reference/ Text Book/ Web (R/T/W)	No. Of Lectures	Delivery Method	Remarks
1.	Logistics: Definition, Concept , Scope, Role & Importance	T1,R1	5	Chalk & Talk	
2.	Coordination function of logistics, Total cost concept System approach to logistics	T1,R1	6	Chalk & Talk	
3.	Objectives of logistics management. Customer Service: concept & practices	T1,T2	5	Chalk & Talk	
4.	Supply chain management: Definition, Components	T1,R1	5	Chalk & Talk	
5.	Role of logistics in SCM, Difference between Physical Distribution	T1,R1	6	Chalk & Talk	
6.	logistics & SCM, Order processing	T1,R1	5	Chalk & Talk	
7.	Warehousing: Meaning , types & functions	T1,R1	5	Chalk & Talk	
8.	Inventory Management: Definition, functions, cost and cost control	T1,R1	5	Chalk & Talk	
9.	Transportation: types & transportation networks	T1,R1	5	Chalk & Talk	
10.	Logistics packaging: packaging material & packaging cost	T1,R1	6	Chalk & Talk	
11.	Role of technology in logistics	T1,R1	6	Chalk & Talk	
12.	logistics performance measurement & control	T1,R1	7	Chalk & Talk	

Total Lectures: 65

REMARKS/RECOMMENDATIONS FOR FUTURE:**EXTRA CLASS TAKEN (IF ANY):****REFERENCE BOOKS:**

- Financial Services—M.Y.Khan – Tata Mc Graw Hill
- Merchant Banking Principles and Practice : H.R,Machiraju – New Age International
- Financial Services – Gorden & Nataraju – HPH
- Merchant banking and financial services – N. Mohan – Excel books
- Indian Financial System – Pathak - Pearson Education
- Corporate Finance- Principles and Problems- P V Kulkarni.

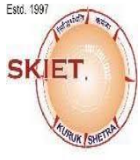
Approved By

Signature of HOD: _____

Date: _____

Total Lectures: 65

REMARKS/RECOMMENDATIONS FOR FUTURE:**EXTRA CLASS TAKEN (IF ANY):****TEXT BOOKS:**

	SHRI KRISHAN INSTITUTE OF ENGINEERING & TECHNOLOGY, KURUKSHETRA
	LESSON PLAN

SEMESTER/YEAR: 6th/3rd	DEPARTMENT: MGT
COURSE: POI	FACULTY: G. HANDA

S. No.	Topic Name	Reference/ Text Book/ Web (R/T/W)	No. Of Lectures	Delivery Method	Remarks
1.	Insurance-Concept, Nature, Classification-Life & Non-life.	T1,R1	5	Chalk & Talk	
2.	Functions, Importance and evolution of Insurance	T1,R1	5	Chalk & Talk	
3.	Principles of Insurance.	T1,T2	5	Chalk & Talk	
4.	Life Insurance –Concept; Public & Pvt. Sector companies in India – their products, schemes & plans	T1,R1	8	Chalk & Talk	
5.	LIC Act 1956-An overview.	T1,R1	5	Chalk & Talk	
6.	General Insurance – Concept, Types; Public & Pvt. Sector companies in India – their products, schemes & plans.	T1,T2	10	Chalk & Talk	
7.	Distribution channel in Insurance-Introduction, Individual Agents-Appointment, functions, code of conduct and remuneration.	T1,R1	5	Chalk & Talk	
8.	Eligibility, functions, code of conduct and remuneration of corporate agents and brokers.	T1,R1	5	Chalk & Talk	
9.	Life Insurance, Documentation in Life insurance contract, Claims settlement in Life Insurance	T1,R1	5	Chalk & Talk	
10.	Documentation in General insurance contract, Claims settlement in General Insurance.	T1,R1	5	Chalk & Talk	

- Bower Sox D.J & Closs D.J , Logistical Management, TMG

REFERENCE BOOKS:

- Kapoor Satish & Kansal P. Basics of Distribution Management , PHI
- Lambert D, Stock JR & Ellram LM, Strategic logistics management, TMG
- Panda TP, Sahadev, Sales & Distribution Management, Oxford University Press
- Sahay B.S, Supply Chain Management: For Global Competitiveness, 1st Edition, Mc Millan
- Bhattacharyya S.K. , Logistics Management , S. Chand & Co. ltd
- Sople Vinod V, Logistics Management, Pearsons Education

Approved By

Signature of HOD: _____

Date: _____

Total Lectures: 58

REMARKS/RECOMMENDATIONS FOR FUTURE:

EXTRA CLASS TAKEN (IF ANY):

TEXT BOOKS:

- [T1] Aho, Sethi & Ullman, "Compiler Design", Addison Wesley/ Pearson
[T2] O. G. Kakde; Compiler Design, 4/e; Universities Press (2008)

REFERENCE BOOKS:

1. Karampal, B.S. Bodla, and Mahesh Garg, 'Insurance Management-Principles and Practice', Deep & Deep Publication, 2006.
2. M.N. Mishra, 'Insurance-Principles and practice,' S. Chand and co. Ltd., 2003
3. Nalini Prave Tripathy, Prabir Pal, 'Insurance theory and practice' TMH 2007.